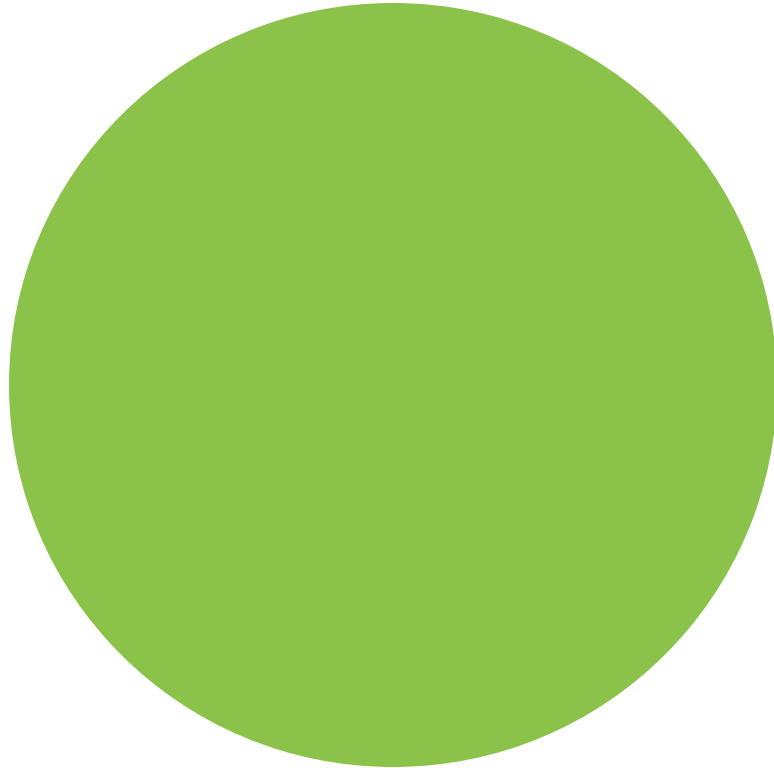


WSB Dashboard themes and features 2022-23

hi



Themes

- .Be empowered to grow your business with the right tools
- .Build trustworthy and engaging websites optimized for any screen
- .Expand your market and create loyal customers

Features



Seo Booster

- Marketgoo tier 0 [docs](#)
- Marketgoo apis used by CP <https://group-one.atlassian.net/browse/CPD-156>
- We need an API that
 - Can inform CRM that a tier 0 package has been added
 - Can tell WSB what marketgoo tier a given domain has (with None being the value if they do not have an account).
- WSB implementation should link to cancel page in CP somehow

Local Marketing

– Facebook Business Page + GMB

Improved Dashboards Steps and Navigation

General improvements

- Add assistance to Stats in dashboard
- Test night feedback
- Replace the Google Ads link with the actual iframe
- Test night [feedback](#)
- Apps page
- Add Shop iFrame

Contact form improvements

Google My Business components

SEO improvement enablers

- Google mark-up: [Schema.org](https://schema.org)
- Google search console

SoMe post creator (Image or video)

Email marketing

OneConnect (Contact list / mini CRM)

- WiX Ascend research
- Update <https://group-one.atlassian.net/wiki/spaces/WED/pages/31955550279/One+Inbox+formerly+known+as+Contact+list>

Google Analytics

- Create predefined GA event for our components, [GA documentaion](#)
- Docs
- What does our users want to track?

Booking

Idea shortlist (On the bubble)

- Performance manager
- Sell on SoMe
- Newsletters
- Geniewords - paid SEO help

Feedback



Summary

General dashboard feedback

- Reception has been mediocre first month:
 - Lumoa score 2.68
 - Hot Jar survey: 15% negative, 33% neutral, 52% positive
- Most common negative feedback
 - Too hard to find 'Edit site' button / I want to avoid 'extra step' to get to editor
 - Users would like the ability to edit site on mobile
- Most desired improvements
 - Help with SEO 26%
 - Help with Marketing (Email 18% and Local 15%)
 - Other 47%

B+E add-on feedback

- Top purpose of site
 - Sell products 69%
 - Spread awareness of business 69%
 - Provide contact details 48%
- Most used features
 - Shop 59%
 - Google Analytics 29%
 - Google My Business 26%
 - Messenger Chat 24%
- Most desired features to be added
 - Tips on how to grow business 42%
 - Marketing (Email 37% and Local 25%)
 - Additional payment methods 33%
 - Other 29%

Lumoa January 2022 – Overview

WSB*

*filters or search changed



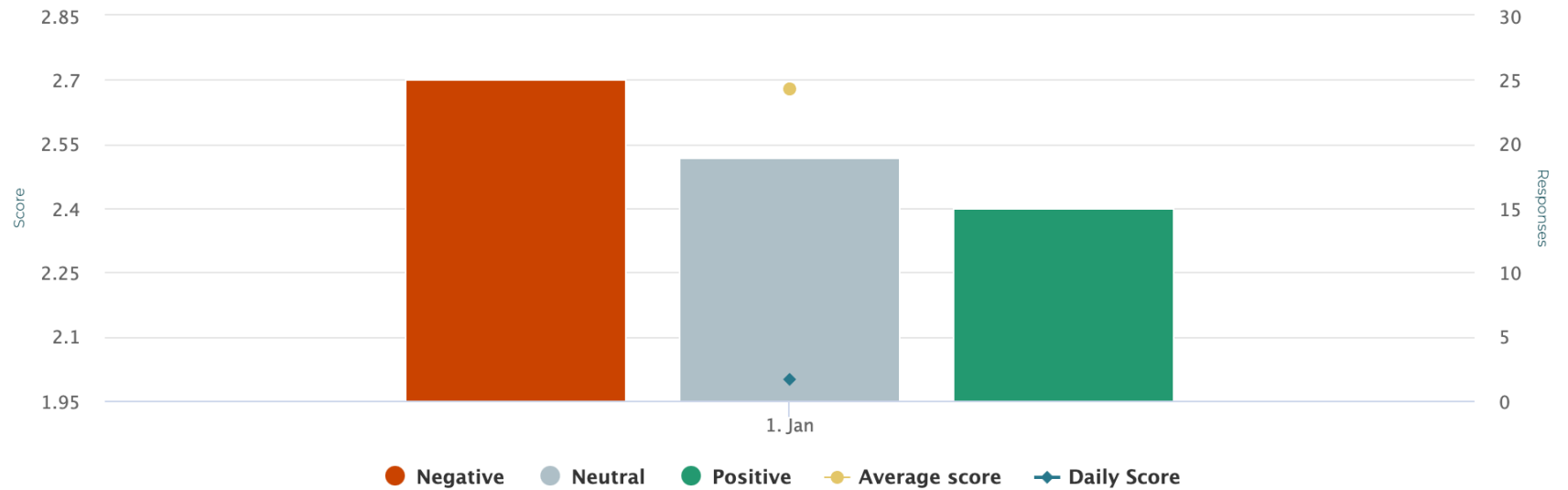
01.01.22 - 01.31.22

WSB



59 responses
43 comments

CX development overview



Lumoa January 2022 – Top comments

Users want to go directly to the editor or can't figure out how to get there *(12/21 negative comments)*

- I'm going to change my existing website. Then how do I do it?
- Hate this new start page!
- It won't let me into my site
- Get rid of it! I'm going straight to the "Edit website" and not to a ridiculous staging post!

Users want to be able to edit their site from mobile *(4/21 negative comments)*

- I can't come to editor with my smartphone and change something. Option is displayed in, but only the information that published and the 5 topic presets (such as contact information)
- You can't edit the website from mobile.
- Can't customize my website on a smartphone. That is no longer of this time. I am on holiday for 4 days and do not take a laptop with me but only my smartphone. With the new home screen of website builder, I get stuck.

HotJar survey January 2022 – Key finding

How happy you are with what you can do in this page? Why?

Totals

9,6 % - 1
5,3% - 2
33 % - 3
31,9 % - 4
20,2% - 5

Why?

- Site is easy to use (+)
- Limitations of personalization (-)
- Performance (-)

Note: Comments and ratings seems to be directed at WSB, not just Dashboard.

How this page can be more useful for you?

Totals

18% - Help with email marketing
12,3% - Have more steps
26,1% - More options for statistics
26,1% - Help to improve SEO in my site
15,4% - Introduce local marketing features (Google My Business, etc.)
47,7% - Others

Others

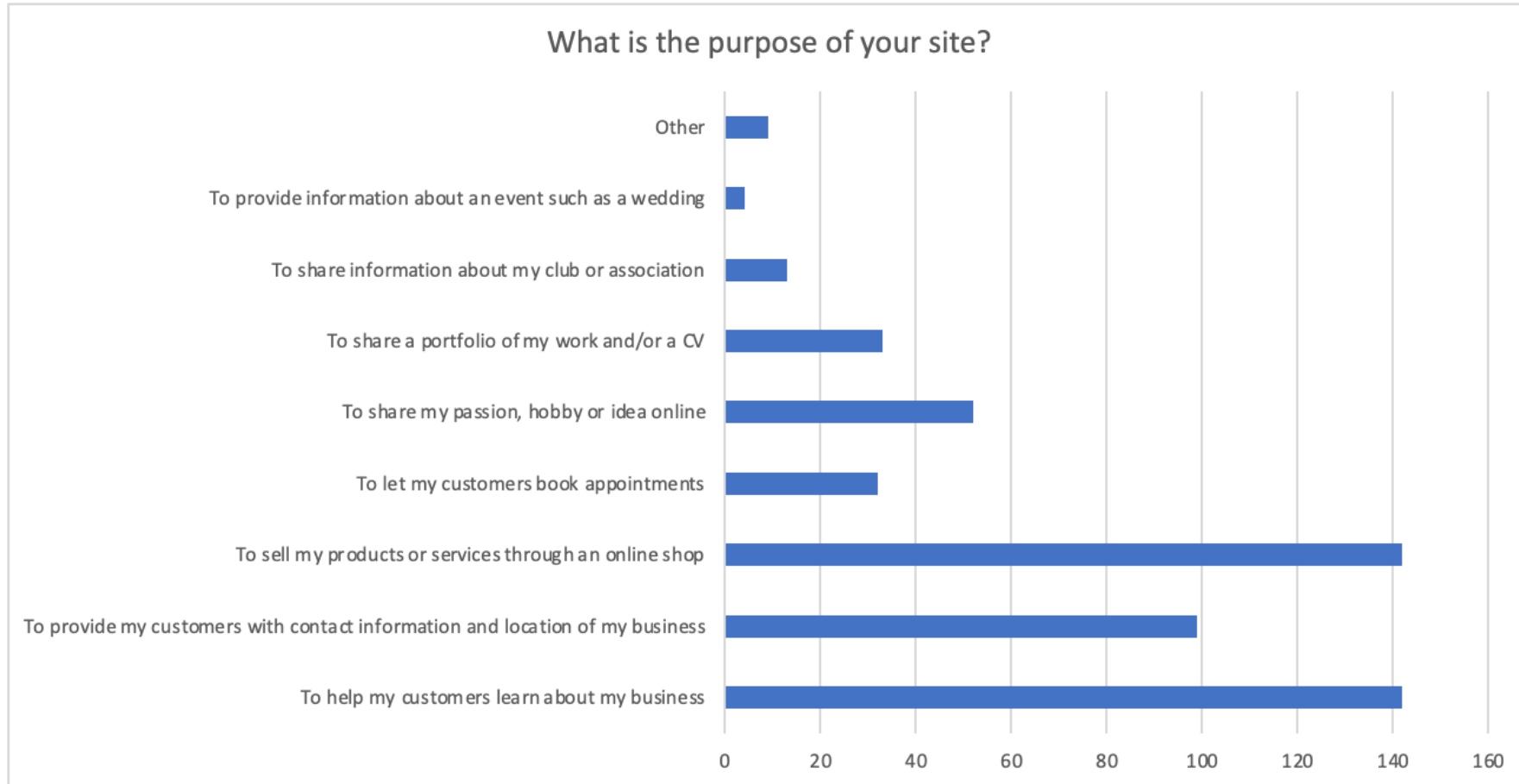
- “More interaction between 3.rd party software (WordPress, Shopify etc.)”
- “Marketing”
- “Missing overview”
- “To get help on live chat a little faster”
- “Help to add calendars to display upcoming events”

HotJar survey January 2022 – Links

- UK: <https://insights.hotjar.com/sites/898148/surveys/responses/767306>
- DK: <https://insights.hotjar.com/sites/898148/surveys/responses/767331>
- Processed feedback: <https://dovetailapp.com/projects/7qwyT4Lpr7JGSKlGf0xPVx/readme>

First-year-free B+E Survey

What is the purpose of your site?



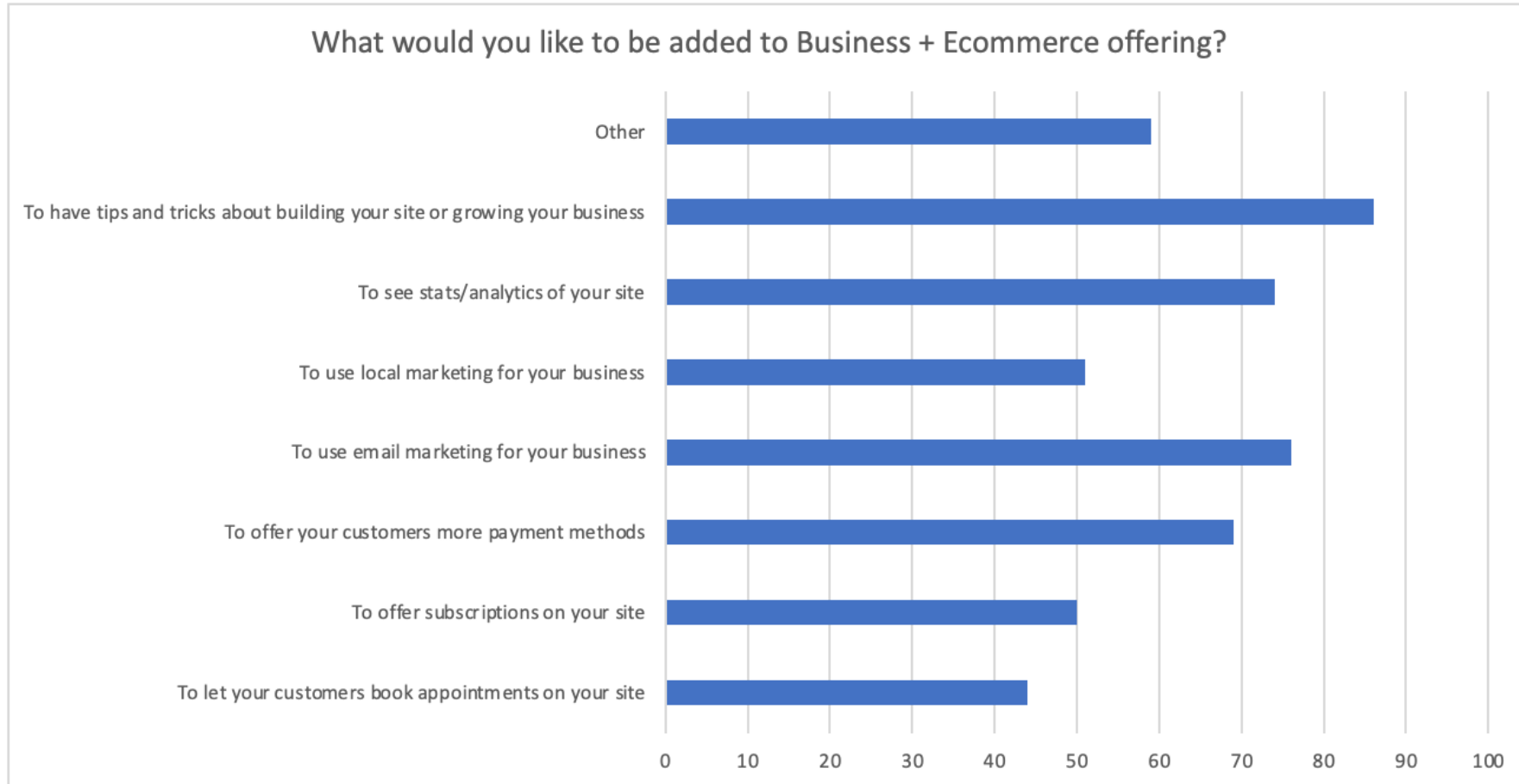
First-year-free B+E Survey

Which Business + Ecommerce features are you using?



First-year-free B+E Survey

What would you like to be added to Business + Ecommerce offering?



First-year-free B+E Survey

Links

Google surveys

- [English](#)
- [Danish](#)
- [Dutch](#)

Excel data sheet:

https://onehosting-my.sharepoint.com/:x:/g/personal/jjh_one_com/ESSn1bpEzx1Fkbhm5S68EQ4B5Mtj9Sx-xqRFQfwyebefQQ?e=231Fzi

Research



Key findings

Links

- [Importance of return customers](#)
- [Competitor Dashboard analysis](#)
- Selling on Social Media
 - [Importance of Social Selling](#)
 - [How to sell on facebook](#)
 - [Meta documentation](#)
 - [Why you should sell on facebook](#)
 - [Benefits of selling on facebook](#)
 - [Risk and rewards selling on facebook](#)
- Social Media marketing
 - [Importance of SoMe marketing](#)
 - [Why SoMe marketing is effective](#)
 - [Reasons to be adverticing on SoMe](#)
 - [SoMe Marketing 101](#)
 - [5 steps to building a SoMe ad \(strategy\)](#)
 - [Effectiveness of SoMe advericement](#)
- Research successful business sites for feature inspiration
- Customer interview 1
- Customer interview 1
- Kyoto case interview